SIRIUS M&A SERVICES

Mergers and acquisitions (M&A) can lead to great business value and synergies across strategic services, competitive position, financials, operations, and geographic footprint. Yet for all their potential upside, the full benefits aren’t always achieved, often due to technology complexity, risk, cybersecurity, and execution throughout the M&A life cycle.

FROM TECHNOLOGY AND CYBERSECURITY DUE DILIGENCE THROUGH INTEGRATION

Powered by digital, data, analytics, alliances and cloud, Sirius M&A Services are delivered by experienced M&A consultants who bring mature, repeatable and agile M&A methodologies and extensive industry experience to their roles. Their expertise in M&A leadership, organization, processes, tools, economics, risk and change management—along with their complete understanding of the ecosystem—have helped clients as they have gone through the process of acquiring, merging with or divesting of other entities. Sirius consultants can also engage with clients to help complete the integration process after it’s been started, or assist in integrating multiple prior acquisitions that have not yet been integrated. In all circumstances, Sirius recognizes the importance of confidentiality and holds all information in the strictest confidence.

Uniquely positioned as a technology leader in the field of M&A, Sirius helps clients maximize value and synergies—and stay within budgets and timelines—throughout the M&A life cycle, while minimizing potential adverse impact on customers and operations.
A FULL RANGE OF M&A SERVICES

Sirius provides the following services for all types of organizations involved in M&A transactions, including corporations, buy-side and sell-side private equity firms, and other involved parties.

**M&A TECHNOLOGY AND CYBERSECURITY**

Provides an independent assessment of risk across the overall technology portfolio and ecosystem to identify major issues that may adversely affect the merger.

**DUE DILIGENCE RISK ASSESSMENT**

**M&A PREPARATION AND LEADERSHIP**

Sirius will work with the client to help prepare for merger integration and provide leadership in the areas of strategy, governance, communication, resourcing, program management, risk management, and Day 0/Day 1 planning.

**M&A STRATEGY WORKSHOP**

Sirius consultants will workshop with the client to develop high-level M&A integration strategies, current-state reviews, future-state envisioning, roadmaps, risks and costs.

**M&A END-USER APPLICATION RATIONALIZATION**

Sirius will work with the client to define the application end-state disposition and roadmap across the acquirer and target business units, support departments and shared services.

**M&A TECHNOLOGY QUICKSTARTS**

Sirius engages in activities that require immediate integration attention.

**M&A TECHNOLOGY CURRENT-STATE BASELINING**

Sirius works with the client to establish a detailed current-state technology and operations baseline of the target and acquirer in order to begin building a detailed integration strategy.

**M&A TECHNOLOGY INTEGRATION**

Sirius provides leadership, strategy, design and implementation leadership for enterprisewide technology integration or a subset of technology domains within the technology portfolio and ecosystem.

**M&A TECHNOLOGY PROGRAM/PROJECT MANAGEMENT**

Sirius provides program and project management for the M&A integration efforts.

**INTERIM CIO/CISO**

Sirius offers Virtual Chief Information Officer and Chief Information Security Officer services that provide leadership, expertise and experience to help fulfill the client’s most complex M&A needs while avoiding these roles as a permanent cost.

**M&A STAFF AUGMENTATION**

Sirius provides individual contributor SMEs to help the client with their integration efforts.

**M&A MANAGED SERVICES**

Sirius provides managed services for infrastructure, cloud, applications, security and the data center to help with M&A integration efforts.

**START THE CONVERSATION TODAY**

A merger, acquisition or divestiture is a major event for any organization, and you need to maximize its benefits and minimize its disruptions as much as possible. Take the first step and open a dialog with Sirius M&A consultants to establish goals, deliverables, timelines and next steps.