



## FINANCIAL STRENGTH INSIST ON A PARTNER THAT INVESTS IN SUCCESS

When choosing from the wide variety of technology vendors that provide hardware, software and professional services, one of the most important factors to consider is financial strength.

As a privately held company, Sirius is not required to produce an annual report. But we think it's important to share this financial information in order to demonstrate our sustained financial performance and stability. Combined with our more than three decades of experience providing best-of-breed technology solutions, this growth is proof of the framework that has enabled Sirius' long-term success.

Fiscal responsibility and a clear vision are imperative in the highly competitive technology marketplace. By focusing on our clients' business challenges, providing excellent client service, and making sound managerial decisions and financial investments, Sirius has consistently achieved strong financial results. Sirius' strategy for continued success includes:

- Investments to strengthen our solutions that bring the greatest value to our clients
- Strategic acquisitions that enhance our technical expertise, geographic reach, and/or client base
- Continued focus on partnerships with industry leaders
- Employee education and aggressive hiring plans to attract and retain the best-trained solution specialists, client executives and technology consultants

Through consistent execution on these principles, Sirius is continuing to demonstrate financial strength and stability, ensuring that we will deliver the best business solutions available, today and well into the future.

### SIRIUS AT A GLANCE

- Forty-year history, founded in 1980
- Steady revenue growth
- Positive earnings and cash flow
- National sales and technical teams
- Over 5,400 active clients
- Over 5,500 professional and technical certifications
- 2,600 highly skilled employees
- 1,500 technical resources

### A CULTURE THAT ENCOURAGES SUCCESS

Our financial strength has allowed us to invest in strategic opportunities and weather difficult economic periods. Positive financial results are what give us the ability to serve our clients and are so important to us that it is one of our six guiding corporate principles:

- Respect for each individual
- High client satisfaction
- Excellence in everything we do
- True partnerships with our suppliers and partners
- Fiscal responsibility in all that we do
- Community service

[www.siriuscom.com](http://www.siriuscom.com)  
800-460-1237



## SKILLS DEVELOPMENT: A FOCUS ON CERTIFICATIONS

Sirius client executives, sales managers and solution specialists are required to have a minimum of three product certifications, and the company now has over 5,500 combined technical and professional certifications. Sirius provides formal education, conferences and exam fees, so we can offer the most talented technology professionals to all our clients.

## OUR PEOPLE: THE BRIGHTEST MINDS IN THE BUSINESS

Sirius continuously invests in good people. We now have over 2,600 employees, more than 1,500 of whom work directly with our clients to design, implement and deliver technology solutions.

## TOP-LEVEL PARTNERSHIPS WITH INDUSTRY LEADERS

Sirius is actively partnering with leaders in all categories of IT infrastructure, security, digital, data, cloud, and managed solutions, including:



## THE SIRIUS SENIOR EXECUTIVE TEAM: EXPERIENCED, DEDICATED AND PASSIONATE

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