

Appendix C Pricing Index
DIR-CPO-4415
Sirius Computer Solutions Inc.

| Manufacturer/Brand | Products / Services | DIR Customer Discount % off MSRP |
|---------------------------|---------------------------------------|---|
| Nutanix | Software | 25.00% |
| Nutanix | Hardware | 30.00% |
| Nutanix | Support & Maintenance | 17.00% |
| Nutanix | Technical Services | 9.00% |
| Nutanix | Education & Training Credits | 5.00% |
| Nutanix | Conference Passes | 5.00% |
| | | |
| Pure Storage | Hardware | 37.00% |
| Pure Storage | Flash System Support & Maintenance | 6.00% |
| Pure Storage | Technical Services | 7.00% |
| | | |
| Cohesity | Hardware & Software | 40.00% |
| Cohesity | Support & Maintenance | 15.00% |
| | | |
| Infinidat | Hardware & Software | 35.00% |
| Infinidat | Support & Maintenance | 20.00% |
| Infinidat | Technical Services | 15.00% |
| | | |
| Veritas | Hardware & Software | |
| Veritas | Netbackup & Clearwell Appliance | 16.00% |
| Veritas | Veritas Backup Exec Software | 12.00% |
| Veritas | Veritas Netbackup & all otherSoftware | 17.00% |
| Veritas | Veritas Installation | 5.00% |
| Veritas | Veritas Maintenance | 5.00% |
| Veritas | All Veritas Maintenance Renewals | 4.50% |
| Veritas | VeritasTraining | 5.00% |
| | | |
| Actifio | Hardware & Software | 61.00% |
| Actifio | Technical Services | 15.00% |
| Actifio | Maintenance & Support | 15.00% |
| | | |
| Extrahop Networks | Hardware & Software | 15.00% |
| Extrahop Networks | Maintenance & Support | 7.00% |
| Extrahop Networks | Technical Services | 7.00% |
| Extrahop Networks | Training | 7.00% |
| | | |
| Palo Alto Networks | Hardware & Software | 25.00% |
| Palo Alto Networks | Service & Support | 6.00% |
| Palo Alto Networks | Training | 6.00% |
| | | |
| Fortinet | Hardware & Software | 29.00% |
| Fortinet | Support & Maintenance | 10.00% |
| | | |
| SilverPeak | Hardware & Software | 15.75% |

| Manufacturer/Brand | Products / Services | DIR Customer Discount % off MSRP |
|---------------------------|-------------------------------|---|
| SilverPeak | Maintenance & Support | 9.25% |
| SilverPeak | Technical Services | 5.00% |
| | | |
| Riverbed | WAN Optimization | 25.00% |
| Riverbed | Storage Delivery | 25.00% |
| Riverbed | Performance Management | 25.00% |
| Riverbed | Technical Services | 7.00% |
| Riverbed | Maintenance & Support | 7.00% |
| | | |
| Arista | Hardware & Software | 16.00% |
| Arista | Technical Services | 5.00% |
| Arista | Maintenance & Support | 7.00% |
| | | |
| Juniper | Hardware & Software | 45.00% |
| Juniper | Technical Services | 10.00% |
| Juniper | Maintenance & Support | 5.00% |
| Juniper | Training & Education | 5.00% |
| | | |
| Gigamon | Hardware & Software | 10.00% |
| Gigamon | Technical Services | 5.00% |
| Gigamon | Maintenance & Support | 3.00% |
| Gigamon | Training & Education | 5.00% |
| | | |
| Checkpoint | Hardware & Software | 39.50% |
| Checkpoint | Technical Services | 6.00% |
| Checkpoint | Maintenance & Support | 6.00% |
| Checkpoint | Training & Education | 6.00% |
| | | |
| F5 | Hardware & Software | 28.00% |
| F5 | Installation/Migration/Assmt. | 20.00% |
| F5 | Maintenance & Support | 28.00% |
| F5 | Training & Education | 5.00% |

| Additional Discount Based On Aggregate Sales | | | |
|---|--|----------------------------|-----------------------|
| Contract Sales Threshold | Product or Category Description | Additional Discount | Total Discount |
| \$250,000 - \$999,999 | Total PO | (+) 1% | 11.00% |
| \$1,000,000 - \$1,999,999 | Total PO | (+) 2% | 12.00% |
| \$2,000,000 + | Total PO | (+) 3% | 13.00% |