

Actifio

Part Number	Product Description and/or Service Description	MSRP	DIR Customer Discount % off MSRP* (2 Decimals)	DIR CUSTOMER PRICE (MSRP- DIR CUSTOMER DISCOUNT Plus Admin Fee)
ACT-CDS	Actifio Copy Data System, No MDL Included	\$160,000.00	61.00%	\$62,868.00
ACT-5TB-MDL	5TB Managed Data License	\$98,000.00	61.00%	\$38,506.65
ACT-10TB-MDL	10TB Managed Data License	\$162,000.00	61.00%	\$63,653.85
ACT-15TB-MDL	15TB Managed Data License	\$218,000.00	61.00%	\$85,657.65
ACT-20TB-MDL	20TB Managed Data License	\$270,000.00	61.00%	\$106,089.75
ACT-25TB-MDL	25TB Managed Data License	\$318,000.00	61.00%	\$124,950.15
ACT-30TB-MDL	30TB Managed Data License	\$370,000.00	61.00%	\$145,382.25
ACT-35TB-MDL	35TB Managed Data License	\$420,000.00	61.00%	\$165,028.50
ACT-40TB-MDL	40TB Managed Data License	\$470,000.00	61.00%	\$184,674.75
ACT-45TB-MDL	45TB Managed Data License	\$518,000.00	61.00%	\$203,535.15
ACT-50TB-MDL	50TB Managed Data License	\$573,000.00	61.00%	\$225,146.03
ACT-55TB-MDL	55TB Managed Data License	\$618,000.00	61.00%	\$242,827.65
ACT-60TB-MDL	60TB Managed Data License	\$661,500.00	61.00%	\$259,919.89
ACT-65TB-MDL	65TB Managed Data License	\$705,500.00	61.00%	\$277,208.59
ACT-70TB-MDL	70TB Managed Data License	\$749,000.00	61.00%	\$294,300.83
ACT-75TB-MDL	75TB Managed Data License	\$792,000.00	61.00%	\$311,196.60
ACT-80TB-MDL	80TB Managed Data License	\$834,500.00	61.00%	\$327,895.91
ACT-85TB-MDL	85TB Managed Data License	\$877,000.00	61.00%	\$344,595.23
ACT-90TB-MDL	90TB Managed Data License	\$920,000.00	61.00%	\$361,491.00
ACT-95TB-MDL	95TB Managed Data License	\$963,000.00	61.00%	\$378,386.78
ACT-100TB-MDL	100TB Managed Data License	\$1,018,000.00	61.00%	\$399,997.65
ACT-125TB-MDL	125TB Managed Data License	\$1,255,000.00	61.00%	\$493,120.88
ACT-150TB-MDL	150TB Managed Data License	\$1,490,000.00	61.00%	\$585,458.25
ACT-175TB-MDL	175TB Managed Data License	\$1,723,000.00	61.00%	\$677,009.78
ACT-200TB-MDL	200TB Managed Data License	\$1,955,000.00	61.00%	\$768,168.38
ACT-225TB-MDL	225TB Managed Data License	\$2,185,000.00	61.00%	\$858,541.13
ACT-250TB-MDL	250TB Managed Data License	\$2,413,000.00	61.00%	\$948,128.03
ACT-275TB-MDL	275TB Managed Data License	\$2,640,000.00	61.00%	\$1,037,322.00
ACT-300TB-MDL	300TB Managed Data License	\$2,866,000.00	61.00%	\$1,126,123.05
ACT-5TB-MDL-S	5TB Basic MDL - Used for VMware, Hyper-V and MS SQL using Actifio connector	\$42,680.00	61.00%	\$16,770.04
ACT-10TB-MDL-S	10TB Basic MDL - Used for VMware, Hyper-V and MS SQL using Actifio connector	\$64,900.00	61.00%	\$25,500.83
ACT-15TB-MDL-S	15TB Basic MDL - Used for VMware, Hyper-V and MS SQL using Actifio connector	\$86,680.00	61.00%	\$34,058.74
ACT-20TB-MDL-S	20TB Basic MDL - Used for VMware, Hyper-V and MS SQL using Actifio connector	\$108,000.00	61.00%	\$42,435.90
ACT-25TB-MDL-S	25TB Basic MDL - Used for VMware, Hyper-V and MS SQL using Actifio connector	\$128,900.00	61.00%	\$50,648.03
ACT-30TB-MDL-S	30TB Basic MDL - Used for VMware, Hyper-V and MS SQL using Actifio connector	\$149,360.00	61.00%	\$58,687.28
ACT-35TB-MDL-S	35TB Basic MDL - Used for VMware, Hyper-V and MS SQL using Actifio connector	\$169,440.00	61.00%	\$66,577.21
ACT-40TB-MDL-S	40TB Basic MDL - Used for VMware, Hyper-V and MS SQL using Actifio connector	\$189,080.00	61.00%	\$74,294.26
ACT-45TB-MDL-S	45TB Basic MDL - Used for VMware, Hyper-V and MS SQL using Actifio connector	\$208,300.00	61.00%	\$81,846.28
ACT-50TB-MDL-S	50TB Basic MDL - Used for VMware, Hyper-V and MS SQL using Actifio connector	\$235,120.00	61.00%	\$92,384.53
ACT-55TB-MDL-S	55TB Basic MDL - Used for VMware, Hyper-V and MS SQL using Actifio connector	\$253,560.00	61.00%	\$99,630.06
ACT-60TB-MDL-S	60TB Basic MDL - Used for VMware, Hyper-V and MS SQL using Actifio connector	\$271,600.00	61.00%	\$106,718.43

ACT-65TB-MDL-S	65TB Basic MDL - Used for VMware, Hyper-V and MS SQL using Actifio connector	\$289,260.00	61.00%	\$113,657.49
ACT-70TB-MDL-S	70TB Basic MDL - Used for VMware, Hyper-V and MS SQL using Actifio connector	\$306,560.00	61.00%	\$120,455.09
ACT-75TB-MDL-S	75TB Basic MDL - Used for VMware, Hyper-V and MS SQL using Actifio connector	\$323,460.00	61.00%	\$127,095.52
ACT-80TB-MDL-S	80TB Basic MDL - Used for VMware, Hyper-V and MS SQL using Actifio connector	\$340,000.00	61.00%	\$133,594.50
ACT-85TB-MDL-S	85TB Basic MDL - Used for VMware, Hyper-V and MS SQL using Actifio connector	\$356,200.00	61.00%	\$139,959.89
ACT-90TB-MDL-S	90TB Basic MDL - Used for VMware, Hyper-V and MS SQL using Actifio connector	\$372,000.00	61.00%	\$146,168.10
ACT-95TB-MDL-S	95TB Basic MDL - Used for VMware, Hyper-V and MS SQL using Actifio connector	\$387,500.00	61.00%	\$152,258.44
ACT-100TB-MDL-S	100TB Basic MDL - Used for VMware, Hyper-V and MS SQL using Actifio connector	\$414,640.00	61.00%	\$162,922.42
ACT-125TB-MDL-S	125TB Basic MDL - Used for VMware, Hyper-V and MS SQL using Actifio connector	\$503,620.00	61.00%	\$197,884.89
ACT-150TB-MDL-S	150TB Basic MDL - Used for VMware, Hyper-V and MS SQL using Actifio connector	\$590,800.00	61.00%	\$232,140.09
ACT-175TB-MDL-S	175TB Basic MDL - Used for VMware, Hyper-V and MS SQL using Actifio connector	\$676,160.00	61.00%	\$265,680.17
ACT-200TB-MDL-S	200TB Basic MDL - Used for VMware, Hyper-V and MS SQL using Actifio connector	\$759,760.00	61.00%	\$298,528.70
ACT-225TB-MDL-S	225TB Basic MDL - Used for VMware, Hyper-V and MS SQL using Actifio connector	\$841,640.00	61.00%	\$330,701.40
ACT-250TB-MDL-S	250TB Basic MDL - Used for VMware, Hyper-V and MS SQL using Actifio connector	\$921,800.00	61.00%	\$362,198.27
ACT-275TB-MDL-S	275TB Basic MDL - Used for VMware, Hyper-V and MS SQL using Actifio connector	\$1,000,280.00	61.00%	\$393,035.02
ACT-300TB-MDL-S	300TB Basic MDL - Used for VMware, Hyper-V and MS SQL using Actifio connector	\$1,077,100.00	61.00%	\$423,219.52
ACT-5TB-MDL-DB	5TB Managed Data License for TDM, DB Cloning & Instant Recovery	\$65,760.00	61.00%	\$25,838.75
ACT-10TB-MDL-DB	10TB Managed Data License for TDM, DB Cloning & Instant Recovery	\$103,280.00	61.00%	\$40,581.29
ACT-15TB-MDL-DB	15TB Managed Data License for TDM, DB Cloning & Instant Recovery	\$136,160.00	61.00%	\$53,500.67
ACT-20TB-MDL-DB	20TB Managed Data License for TDM, DB Cloning & Instant Recovery	\$166,640.00	61.00%	\$65,477.02
ACT-25TB-MDL-DB	25TB Managed Data License for TDM, DB Cloning & Instant Recovery	\$194,800.00	61.00%	\$76,541.79
ACT-30TB-MDL-DB	30TB Managed Data License for TDM, DB Cloning & Instant Recovery	\$225,200.00	61.00%	\$88,486.71
ACT-35TB-MDL-DB	35TB Managed Data License for TDM, DB Cloning & Instant Recovery	\$254,640.00	61.00%	\$100,054.42
ACT-40TB-MDL-DB	40TB Managed Data License for TDM, DB Cloning & Instant Recovery	\$284,000.00	61.00%	\$111,590.70
ACT-45TB-MDL-DB	45TB Managed Data License for TDM, DB Cloning & Instant Recovery	\$312,120.00	61.00%	\$122,639.75
ACT-50TB-MDL-DB	50TB Managed Data License for TDM, DB Cloning & Instant Recovery	\$347,680.00	61.00%	\$136,612.16
ACT-55TB-MDL-DB	55TB Managed Data License for TDM, DB Cloning & Instant Recovery	\$374,040.00	61.00%	\$146,969.67
ACT-60TB-MDL-DB	60TB Managed Data License for TDM, DB Cloning & Instant Recovery	\$399,560.00	61.00%	\$156,997.11
ACT-65TB-MDL-DB	65TB Managed Data License for TDM, DB Cloning & Instant Recovery	\$425,400.00	61.00%	\$167,150.30
ACT-70TB-MDL-DB	70TB Managed Data License for TDM, DB Cloning & Instant Recovery	\$450,920.00	61.00%	\$177,177.74
ACT-75TB-MDL-DB	75TB Managed Data License for TDM, DB Cloning & Instant Recovery	\$476,160.00	61.00%	\$187,095.17
ACT-80TB-MDL-DB	80TB Managed Data License for TDM, DB Cloning & Instant Recovery	\$501,080.00	61.00%	\$196,886.86
ACT-85TB-MDL-DB	85TB Managed Data License for TDM, DB Cloning & Instant Recovery	\$526,000.00	61.00%	\$206,678.55
ACT-90TB-MDL-DB	90TB Managed Data License for TDM, DB Cloning & Instant Recovery	\$551,200.00	61.00%	\$216,580.26

ACT-95TB-MDL-DB	95TB Managed Data License for TDM, DB Cloning & Instant Recovery	\$576,400.00	61.00%	\$226,481.97
ACT-100TB-MDL-DB	100TB Managed Data License for TDM, DB Cloning & Instant Recovery	\$613,680.00	61.00%	\$241,130.21
ACT-125TB-MDL-DB	125TB Managed Data License for TDM, DB Cloning & Instant Recovery	\$752,680.00	61.00%	\$295,746.79
ACT-150TB-MDL-DB	150TB Managed Data License for TDM, DB Cloning & Instant Recovery	\$890,520.00	61.00%	\$349,907.57
ACT-175TB-MDL-DB	175TB Managed Data License for TDM, DB Cloning & Instant Recovery	\$1,027,120.00	61.00%	\$403,581.13
ACT-200TB-MDL-DB	200TB Managed Data License for TDM, DB Cloning & Instant Recovery	\$1,163,280.00	61.00%	\$457,081.79
ACT-225TB-MDL-DB	225TB Managed Data License for TDM, DB Cloning & Instant Recovery	\$1,298,200.00	61.00%	\$510,095.24
ACT-250TB-MDL-DB	250TB Managed Data License for TDM, DB Cloning & Instant Recovery	\$1,432,000.00	61.00%	\$562,668.60
ACT-275TB-MDL-DB	275TB Managed Data License for TDM, DB Cloning & Instant Recovery	\$1,565,080.00	61.00%	\$614,959.06
ACT-300TB-MDL-DB	300TB Managed Data License for TDM, DB Cloning & Instant Recovery	\$1,697,640.00	61.00%	\$667,045.20
ACT-RD-0-300VMs	Per VM License for Resiliency Director for 0-300VMs	\$1,900.00	61.00%	\$746.56
ACT-RD-301-2000VMs	Per VM License for Resiliency Director for 301-2000VMs	\$1,400.00	61.00%	\$550.10
ACT-RD-2001-5000VMs	Per VM License for Resiliency Director for 2001-5000VMs	\$1,000.00	61.00%	\$392.93
ACT-RD-5001+VMs	Per VM License for Resiliency Director for 5001+VMs	\$700.00	61.00%	\$275.05
ACT-NASD-P	Actifio NAS Director Physical Appliance, single node	\$100,000.00	61.00%	\$39,292.50
ACT-ASCDR1	Actifio Sharepoint Database Recovery, 1TB DB	\$6,333.00	61.00%	\$2,488.39
ACT-ASCDR5	Actifio Sharepoint Database Recovery, 5TB DB	\$18,464.00	61.00%	\$7,254.97
ACT-AEMR200	Actifio Exchange 200 Mailbox Recovery	\$12,261.00	61.00%	\$4,817.65
ACT-AEMR500	Actifio Exchange 500 Mailbox Recovery	\$20,435.00	61.00%	\$8,029.42
ACT-AEMR1000	Actifio Exchange 1000 Mailbox Recovery	\$30,878.00	61.00%	\$12,132.74
ACT-AEMR5000	Actifio Exchange 5000 Mailbox Recovery	\$110,976.00	61.00%	\$43,605.24
ACT-ISERV01	Project Management / Design Review & Validation, Documentation/Validation, Operational Readiness, Integration	\$20,000.00	15.00%	\$17,127.50
ACT-ISERV17	Custom SOW Services - 1 Week (40 hours) - Requires SDL Approval & SOW	\$16,700.00	15.00%	\$14,301.46
ACT-ISERV29	Service for existing customers who have been installed 6+ months (Appliance analysis, health check, new feature demonstrations etc...)	\$13,500.00	15.00%	\$11,561.06
ACT-ISERV12	Custom SOW Services - 1 Week Remote (40 hours) - Requires SDL Approval & SOW	\$13,000.00	15.00%	\$11,132.88
ACT-ISERV10	Implementation for quantity 1x NAS Director Physical Appliance	\$8,000.00	15.00%	\$6,851.00
ACT-ISERV31	Implementation for quantity 1x NAS Director Virtual Appliance	\$5,550.00	15.00%	\$4,752.88
ACT-ISERV02	CDS Installation/Implementation	\$6,500.00	15.00%	\$5,566.44
ACT-ISERV25	Implementation and configuration of 1 instance of AGM	\$5,500.00	15.00%	\$4,710.06
ACT-ISERV19	Implement RD for up to 2 Recovery Plans	\$5,300.00	15.00%	\$4,538.79
ACT-ISERV03	Sky Installation - Remote	\$4,000.00	15.00%	\$3,425.50
ACT-ISERV16	Custom SOW Services - 1 Day - Requires SDL Approval & SOW	\$3,750.00	15.00%	\$3,211.41
ACT-ISERV06	Protect up to 2 SQL Instances	\$3,700.00	15.00%	\$3,168.59
ACT-ISERV07	Exchange Implementation (each instance)	\$3,700.00	15.00%	\$3,168.59
ACT-ISERV09	In-band application protection - per application	\$3,700.00	15.00%	\$3,168.59
ACT-ISERV18	Creation and testing of up to 2 workflows	\$3,700.00	15.00%	\$3,168.59
ACT-ISERV08	Implement Oracle protection on up to 2 databases.	\$3,300.00	15.00%	\$2,826.04
ACT-ISERV04	Protect up to 50 Virtual Machines	\$2,900.00	15.00%	\$2,483.49
ACT-SVCS16	Custom SOW Services - 1 Day Remote - Requires SDL Approval & SOW	\$2,900.00	15.00%	\$2,483.49
ACT-ISERV11	Sharepoint Implementation - 1 Sharepoint instance	\$2,700.00	15.00%	\$2,312.21
ACT-ISERV05	Protect up to 5 File Systems	\$2,200.00	15.00%	\$1,884.03

ACT-SVCS21	System administration Training Class for 1 person conducted via WebEx and hands-on labs	\$1,800.00	15.00%	\$1,541.48
ACT-ISERV13	Custom SOW Services - 4 Hours - Requires SDL Approval & SOW	\$1,300.00	15.00%	\$1,113.29
ACT-SRVCSTRV3	Implementation services onsite travel airfare	\$750.00	15.00%	\$642.28
ACT-SRVCSTRV4	Implementation Services travel per diem costs (rental car, hotel, food)	\$550.00	15.00%	\$471.01