

PRODUCTS AND RELATED SERVICES PRICING SHEET

HYPERLINK: _____ <http://www.siriuscom.com/services/sirius-services-catalog/> _____

BRANDED PRODUCTS AND RELATED SERVICES

Related Services

| Product Category or SubCategory or Services* | Product Description and/or Service Description | Part Number | MSRP | DIR Customer Discount % off MSRP* (2 Decimals) | DIR CUSTOMER PRICE (MSRP- DIR CUSTOMER DISCOUNT Plus Admin Fee) | Descripti on of MSRP |
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**A comprehensive description of Sirius Services is detailed in the Services Manual link above. All services pricing is highly dependent upon the size of the environment and must be formally scoped by Sirius. Services listed below are a sampling of Sirius' most in demand offerings along with applicable discounts.*

**Processor Installation and
Replacement Services for IBM
System z**

Full installation, replacement, or
upgrade

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|---|------------------------------|------------------------------|--------|-----|--|
| Best practices system planning | *Per Statement of Work (SOW) | *Per Statement of Work (SOW) | 10.00% | N/A | *Based upon formal Statement of Work (SOW) |
| Best practices configuration & tuning | | | | | |
| Migration from old system | | | | | |
| Documentation & Skill Transfrer | | | | | |
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| z/OS Migration Services | *Per Statement of Work (SOW) | *Per Statement of Work (SOW) | 10.00% | N/A | *Based upon formal Statement of Work (SOW) |
| Assessment of current sytem levels | | | | | |
| Development of upgrade plan to current version & release levels | | | | | |
| Upgrade and tuning services | | | | | |
| Assisstance with third party programs | | | | | |
| Documentation & Skill Transfrer | | | | | |
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| Parallel Sysplex Design & Implementation Services | | | | | |
| Planning & Implementation of IBM Parallel Sysplex | | | | | |
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| Best practices system planning | *Per Statement of Work (SOW) | *Per Statement of Work (SOW) | 10.00% | N/A | upon formal Statement of Work (SOW) |
| Best practices configuration & Tuning | | | | | |
| Documentation & Skill Transfrer | | | | | |
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| z/VM, z/VSE, VSE/ESA, DB2 Migration Services for IBM System z | *Per Statement of Work (SOW) | *Per Statement of Work (SOW) | 10.00% | N/A | *Based upon formal Statement of Work (SOW) |
| Assessment of current system levels | | | | | |
| Development of upgrade/migration plan to current version & release levels | | | | | |
| Upgrade and tuning services | | | | | |
| Assistance with third party programs | | | | | |
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| Enterprise CICS Tools and Utilities Implementation | *Per Statement of Work (SOW) | *Per Statement of Work (SOW) | 10.00% | N/A | *Based upon formal Statement of Work (SOW) |
| Feasibility Analysis | | | | | |
| Application Candidacy Report | | | | | |
| IFL Configuration | | | | | |

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| IFL Proof of Concernt | | | | | |
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| IBM System z Capacity Planning Services | | | | | |
| Overall Capacity Analysis | | | | | |
| Batch Workload Analysis | *Per Statement of Work (SOW) | *Per Statement of Work (SOW) | 10.00% | N/A | *Based upon formal Statement of Work (SOW) |
| Specialty Engine Sizing and Analysis | | | | | |
| IBM Sub-Capacity Licensing Analysis | | | | | |
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| Power Architectural Review | | | | | |
| Documents current IT Environment and builds a strategic future plan | | | | | |
| Uses a consistent proven mehtodology and best practices | *Per Statement of Work (SOW) | *Per Statement of Work (SOW) | 10.00% | N/A | *Based upon formal Statement of Work (SOW) |
| Includes Sirius SME's, technical specialists, and IT Consultants | | | | | |
| Establish an agreed upon Power Systems Futrue roadmap | | | | | |
| Provides a technology foundation, design alternatives, and TCO Analysis | | | | | |

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| Server Infrastructure Optimization Analysis and Design Services | | | | | |
| Comprehensive Analysis of Current State | | *Per Statement of Work (SOW) | *Per Statement of Work (SOW) | 10.00% | N/A |
| Future State Discussions, Interviews, and Requirements | | | | | |
| Gap Analysis | | | | | |
| Comprehensive Design, TCO, and Logical Layout Deliverables | | | | | |
| Bill of Materials for Future State Design | | | | | |
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| Operating System Upgrade Services for POWER | | | | | |
| Upgrade and installation to most current release of Operating Sys. | | *Per Statement of Work (SOW) | *Per Statement of Work (SOW) | 10.00% | N/A |
| | | | | | |
| Installation Services for IBM Power Systems | | | | | |
| Per Scope of Work, best practices installation of HW, and System SW | | *Per Statement of Work (SOW) | *Per Statement of Work (SOW) | 10.00% | N/A |
| Installation, Configuration, and Skills Transfer | | | | | |

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| Logical Partitioning and Virtualization Implementation Services | | | | | | |
| Planning, installation, and configuration of PowerVM, VIOS | | *Per Statement of Work (SOW) | *Per Statement of Work (SOW) | 10.00% | N/A | *Based upon formal Statement of Work (SOW) |
| Live Partition Mobility, Workload Partitions, Micro Partitioning | | | | | | |
| Best Practices | | | | | | |
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| Performance Analysis and Tuning Services for Power Systems | | | | | | |
| Install and configure performance assurance software | | *Per Statement of Work (SOW) | *Per Statement of Work (SOW) | 10.00% | N/A | *Based upon formal Statement of Work (SOW) |
| Data Collection | | | | | | |
| Data Analysis | | | | | | |
| Interviews | | | | | | |
| Formal recommendations for system tuning and capacity planning | | | | | | |
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| Health Check Services for Power Systems | | | | | | |

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| Review and document servers configuration (HW, SW, Apps, LPARs) | | | | | | |
| Complete Security Review | | | | | | |
| Backup & Recover Review | *Per Statement of Work (SOW) | *Per Statement of Work (SOW) | 10.00% | N/A | *Based upon formal Statement of Work (SOW) | |
| Storage Management | | | | | | |
| Performance Review (Memory, Storage, CPU, Job) | | | | | | |
| Formal Report on Findings and Recommendations | | | | | | |
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| High Availability Assessment and Implementation Services for Power | | | | | | |
| Installation Planning Session | | | | | | |
| Software Installation Assistance and Knowledge Transfer | *Per Statement of Work (SOW) | *Per Statement of Work (SOW) | 10.00% | N/A | *Based upon formal Statement of Work (SOW) | |
| Configuration of High Availability Environment | | | | | | |
| Test Failover Scenario's | | | | | | |
| Formal Documentation | | | | | | |
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| Storage Optimization Review | | | | | | |
| Analysis of system performance and utilization - hosts, subsystem, network | | | | | | |
| Review cost / performance | | *Per Statement of Work (SOW) | *Per Statement of Work (SOW) | 10.00% | N/A | *Based upon formal Statement of Work (SOW) |
| Develop procedures and processes to manage data growth | | | | | | |
| Review retention and retrieval time | | | | | | |
| Provide recommendations on tools, procedures, and processes | | | | | | |
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| Enterprise Disk Planning and Implementation Services for IBM Storage | | | | | | |
| Plan and execute physical and logical installation | | | | 10.00% | N/A | *Based upon formal Statement of Work (SOW) |
| Skills transfer and documentation | | *Per Statement of Work (SOW) | *Per Statement of Work (SOW) | | | |
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| Mid-Range Disk Planning and Implementation Services for IBM Storage | | | | | | |
| Plan and execute physical and logical installation | | | | 10.00% | N/A | *Based upon formal Statement of Work (SOW) |
| Skills transfer and documentation | | *Per Statement of Work (SOW) | *Per Statement of Work (SOW) | | | |

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| Backup/Restore Health Check for Tivoli/Spectrum Storage Manager | | | | | | |
| Data collection on process logs, operations, configurations, system logs | | | | | | |
| Evaluation of master and media servers | | *Per Statement of Work (SOW) | *Per Statement of Work (SOW) | 10.00% | N/A | *Based upon formal Statement of Work (SOW) |
| Recommended tuning options | | | | | | |
| Recommendations on policy and scheduling options | | | | | | |
| Recommendations for disk and tape backup options | | | | | | |
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| Design Review Services for Data Facility Storage Management System | | | | | | |
| Analysis and review of DFSMS | | *Per Statement of Work (SOW) | *Per Statement of Work (SOW) | 10.00% | N/A | *Based upon formal Statement of Work (SOW) |
| Best practice implementation of DFSMS system | | | | | | |
| Skills transfer | | | | | | |
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| Open Systems Migration Planning and Implementation Services | | | | | | |

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| Development of a volume migration and placement strategy | | *Per Statement of Work (SOW) | *Per Statement of Work (SOW) | 10.00% | N/A | *Based upon formal Statement of Work (SOW) |
| Migration of data | | | | | | |
| Initialization of old source volumes | | | | | | |
| Verification of data migration | | | | | | |
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| Mainframe Data Migration Planning and Implementation Services | | *Per Statement of Work (SOW) | *Per Statement of Work (SOW) | 10.00% | N/A | *Based upon formal Statement of Work (SOW) |
| Installation of TDMF Software | | | | | | |
| Development of volume migration and placement plan | | | | | | |
| Initialization of old source volumes | | | | | | |
| Verification of data migration | | | | | | |
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| IBM PPA Software Services | | | | | | |
| Installation of IBM Software Products | | | | | | |
| Miantenance and Support of IBM Software Products | | | | | | *Based |

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| Product Training for IBM Software (hourly) | *Per Statement of Work (SOW) | *Per Statement of Work (SOW) | 10.00% | N/A | upon formal Statement of Work (SOW) |
| Software Architect | | | | | |
| Software Developer | | | | | |
| Project Manager | | | | | |